We don't sell hardware. We sell a monetization point for tourist traffic.

$3,500 per point. 320 Georgian hotels already signed. Returns paid from transaction cashflow.

$3,500
per monetization point

320
Georgian hotels signed

$175,000
minimum entry — 50 points

80%
investor share until principal is returned

Nexiapaytech is a disclosed commercial agent: the service contract is formed directly between the guest and the provider. This material is not an offer and not a promise of returns.

What a monetization point is

$3,500

one monetization point — the investor's price

WHAT THE PRICE INCLUDES

- A large 32″ terminal
- An 11″ tablet unit at the front desk
- Marketplace development and support
- Hardware connection to the Nexiapaytech system and bank integration
- Continuous onboarding of new service providers
- Advertising contract sales

A monetization point ≠ one terminal

A point is the cashflow of one hotel. Traffic decides the number of screens; the investor's price does not change.

Small hotel — 1 × 11″ — **$3,500** per point — in every case

Mid-size hotel — 32″ + 11″ — **$3,500** per point — in every case

Large hotel — 4 × 32″ + 8 × 11″ — **$3,500** per point — in every case

Deployment: 320 large and at least 320 small devices, plus a booking-link integration.

UNIT ECONOMICS

Unit economics under a microscope

A stress test: every variable equals one.

ONE TRANSACTION

Customer check	**+$22.00**
Provider payout	−$15.00
Nexiapaytech commission — 31.8% of the check	**+$7.00**
Acquiring fee — 2.5% of the full amount	−$0.55
VAT 18% — on the commission only ($7 × 18/118)	−$1.07
Gross profit — the revenue-share base	**$5.38**

VAT applies to the commission ($7) only, not the full amount: a disclosed-agent structure. A structural margin advantage.

ONE POINT — THE MINIMAL CASE

20

transactions per month

$107.6

gross profit per month

$1,292

gross profit per year

One terminal, one hotel, one provider, one purchase a day, 20 days out of 30. An unrealistically low floor — the point is still profitable; everything above is upside.

Investment scenarios start at 60 transactions per month.

Three scenarios

Average check and margin stay the same in every scenario. Only two variables change: transactions per point per month, and the number of points.

SINGLE-POINT ECONOMICS

Scenario	Tx/mo	GP/mo	GP/yr	Return of $3,500	Cash over horizon	MOIC
Pessimistic	60	$322.9	$3,875	17.5 mo	$5,825	**1.66×**
Realistic	100	$538.2	$6,459	12.1 mo	$7,375	**2.11×**
Optimistic	140	$753.5	$9,042	9.8 mo	$8,925	**2.55×**

Return of $3,500 includes the 4-month holiday. Horizon: holiday + principal return + 36 months at 20%. GP — gross profit.

NETWORK GROSS PROFIT PER YEAR

Points	Providers	Investor CAPEX	Pessimistic	Realistic	Optimistic
50	5–7	$175,000	$193,759	$322,932	$452,105
150	15	$525,000	$581,278	$968,797	$1.36M
320	25+	$1.12M	$1.24M	$2.07M	$2.89M
500	30+	$1.75M	$1.94M	$3.23M	$4.52M

What is NOT in these numbers

Pre-arrival channel — services sold via a link before landing, ~100 services in the catalog

QR network — QR codes in hotels beyond the terminals

Advertising monetization — ad contracts on the network's screens

Booking integrations — demand inside reservation flows

The model pays back without them. They are pure upside.

How the money comes back

Months 1–4

Investment holiday

No payouts: installation, integrations, provider onboarding, traffic ramp-up.

Until $3,500 is returned

Principal return phase — 80 / 20

Applied to gross profit — until the full $3,500 is returned.

36 months

Yield phase — 20 / 80

After the principal is returned, revenue share in the company's favor.

After 3 years

The fork

Rollout fully funded: permanent revenue share or equity at company valuation — the invested amount credited as a discount; plus exclusive entry to other countries and the ad channel of the 320+ hotel network.

Not fully funded: the investor retains the full 3-year yield phase on the 20 / 80 scheme.

THE ROUND

$1,120,000

to deploy 320 monetization points across Georgia

Minimum entry — 50 points, $175,000; further funding comes in tranches of 50 points.

Price per point — $3,500; 1–2 terminals installed a day — a tranche deploys in 1–2 months.

WHAT GETS DONE IN 12–18 MONTHS

- 320 monetization points deployed in Georgian hotels
- 25+ service providers connected to the marketplace
- GMV and network transaction statistics in regular investor reporting
- Georgia's transaction base packaged as the case for entering a second country